



LEE &  
ASSOCIATES

COMMERCIAL REAL ESTATE SERVICES



LOCAL EXPERTISE.  
INTERNATIONAL REACH.  
WORLD CLASS.



# WHAT SETS LEE APART

Since 1979, Lee & Associates has been attracting the best and brightest in the industry who share an entrepreneurial spirit and commitment to delivering world class service through local market expertise and state-of-the-art resources. Now a powerful national network of top professionals, the company enjoys its hard-earned reputation as a **TOP TIER NATIONAL COMMERCIAL REAL ESTATE SERVICES PROVIDER**.

Our structure makes our culture unique and attracts like-minded entrepreneurs who leverage their expertise to spur innovation and help Lee & Associates sustain a competitive advantage. **AS OWNERS OF THE COMPANY THIS SETS THEM APART FROM THEIR COMPETITION** and creates one common goal; to provide seamless, consistent execution and value driven market-to-market services to their clients.



## OUR PROMISE TO YOU:

- ▶ **COMMITMENT**
- ▶ **QUANTIFIABLE RESULTS**
- ▶ **FOCUS ON OBJECTIVES**
- ▶ **SEASONED AGENTS**
- ▶ **INDUSTRY LEADING TECHNOLOGY**

*"Our relationship with Lee & Associates has been a long and fruitful one. They have repeatedly demonstrated why they are experts in their local market as well as providing the best in class brokerage for our company."*

- **Mark D. Payne**, Panattoni Development Company, Inc.



**85%**

Increase in  
Transaction Volume  
over 5 years

**\$13+**  
**BILLION**

Transaction Volume  
(2017)

**1,000+**  
**PROFESSIONALS**

And Growing  
Nationwide

## THE POWER OF THE LEE NETWORK

# THE LEE ADVANTAGE

LEE & ASSOCIATES IS A COMMERCIAL REAL ESTATE BROKERAGE, MANAGEMENT AND APPRAISAL SERVICES FIRM. Established in 1979, Lee & Associates has grown its service platform to include offices in The United States and Canada. Every Lee & Associates office delivers world class service to an array of regional, national and international clients—from small businesses and local investors to major corporate users and institutional investors. Our professionals combine the latest technology, resources and market intelligence with their experience, expertise and commitment to superior service to optimize your results.

Click the map to find  
an office near you

## MORE THAN 57 LOCATIONS TO LOCALLY SERVE OUR CLIENTS

ARIZONA  
BRITISH COLUMBIA  
CALIFORNIA  
COLORADO  
FLORIDA  
GEORGIA  
IDAHO  
ILLINOIS  
INDIANA  
MARYLAND  
MICHIGAN  
MINNESOTA  
MISSOURI  
NEVADA  
NEW JERSEY  
NEW YORK  
OHIO  
PENNSYLVANIA  
SOUTH CAROLINA  
TEXAS  
WASHINGTON  
WISCONSIN

### INDUSTRY SPONSORSHIPS & ORGANIZATIONS



- 1 MARKET LEADER**  
SPECIALIZING IN MARKET INTELLIGENCE
- 2 RELEVANT WORK**  
SEASONED AGENTS WITH RELEVANT TRANSACTION EXPERIENCE
- 3 WE SAVE YOU TIME**  
CREATIVE PROBLEM SOLVING SKILL SETS
- 4 ABILITY TO UNDERSTAND**  
EFFECTIVE CLIENT COMMUNICATION
- 5 INTEGRITY**  
SHAPES OUR CULTURE & DEFINES THE CHARACTER



*"Lee & Associates brokers have been highly effective at leasing several of our premier properties. No question they've helped us to stand apart from our competitors in the marketplace and close deals with the best tenants."*

- **Brian L. Harvey,**  
Cypress Land Company

# SERVICES & SPECIALTIES

Engaging the services of a qualified real estate professional is critical to the completion of a successful transaction, whether the transaction involves the acquisition, disposition, management, appraisal or leasing of commercial property. You can count on your local Lee & Associates professional to have the experience, knowledge and resources needed to meet the unique challenges of your transaction, and ensure that you make the most informed decision possible. **CLICK THE LINKS BELOW TO READ MORE.**



# SERVICES & SPECIALTIES

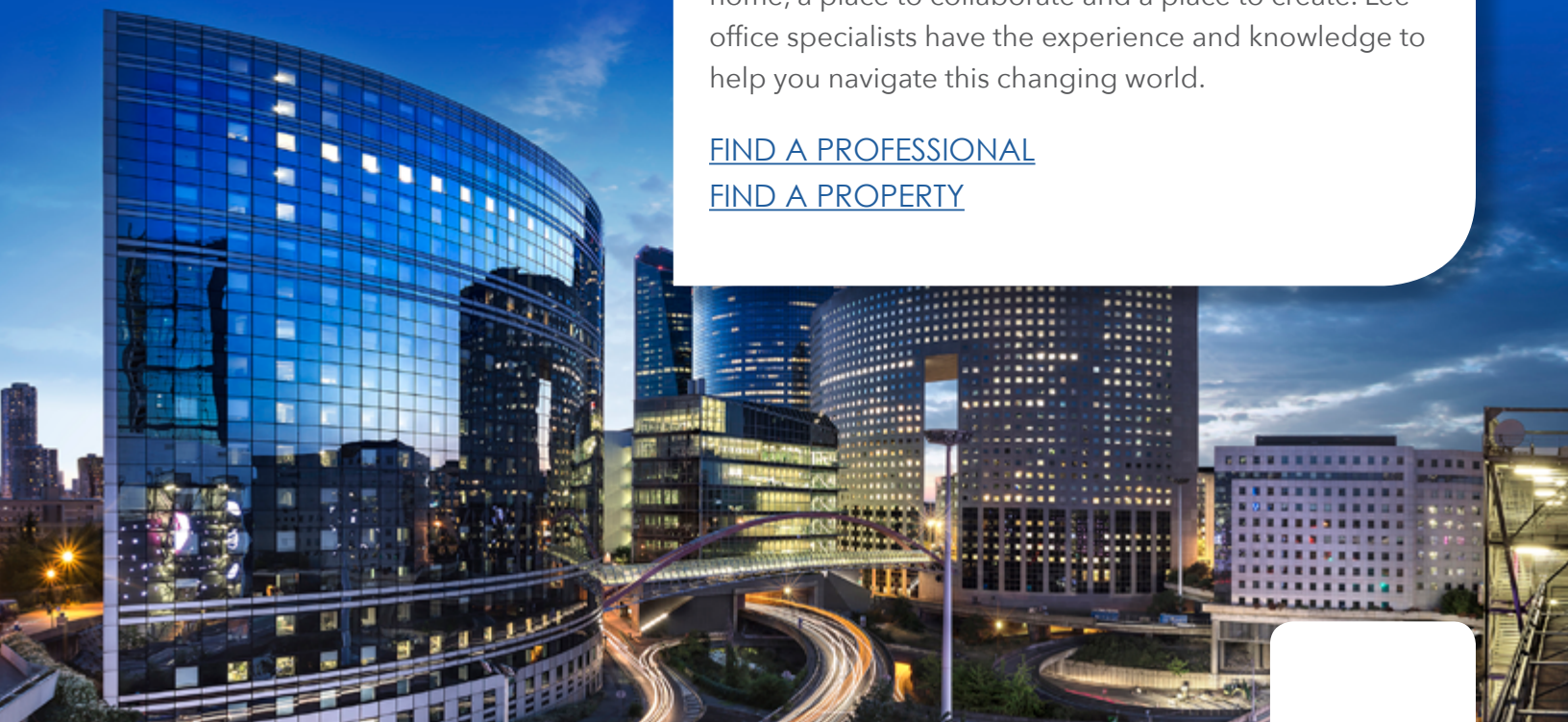
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## OFFICE

An unprecedented demographic shift in the workforce has business owners rethinking workspace design to attract the workers that will help their businesses grow and thrive. The office has become a home away from home, a place to collaborate and a place to create. Lee office specialists have the experience and knowledge to help you navigate this changing world.

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# SERVICES & SPECIALTIES

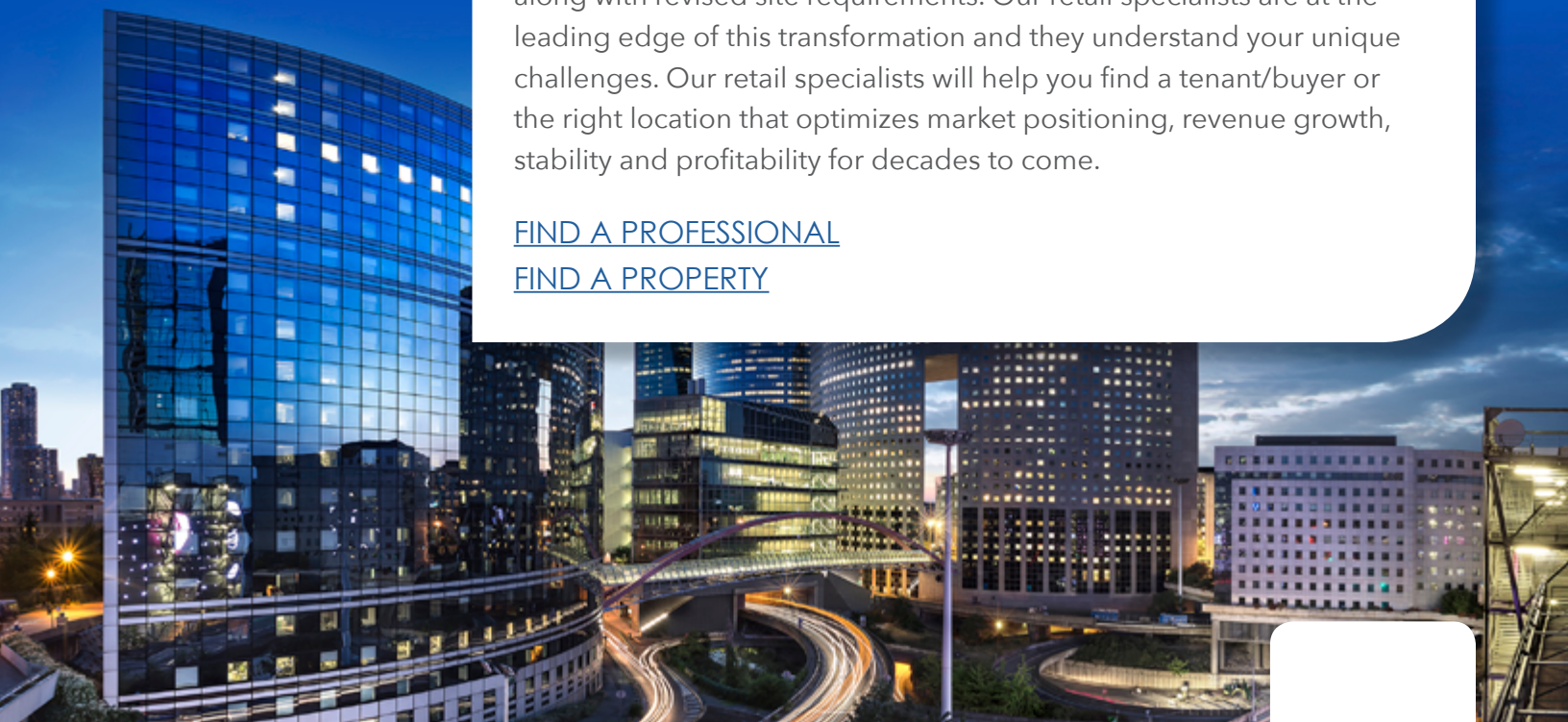
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## RETAIL

The proliferation of online retailing has triggered a transformation in the retail sector that we see as an opportunity. Retailers large and small, national and local, have adapted their brick-and-mortar platforms to include omnichannel retailing and “click and bricks” integration along with revised site requirements. Our retail specialists are at the leading edge of this transformation and they understand your unique challenges. Our retail specialists will help you find a tenant/buyer or the right location that optimizes market positioning, revenue growth, stability and profitability for decades to come.

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## INDUSTRIAL

Industrial users are faced with new challenges every day, including changing regulations, international competition, new technologies and a shortage of efficient, cost-effective space. Our experienced industrial professionals are specialists in their local marketplaces who can help you secure a property that optimizes the operation of your business.

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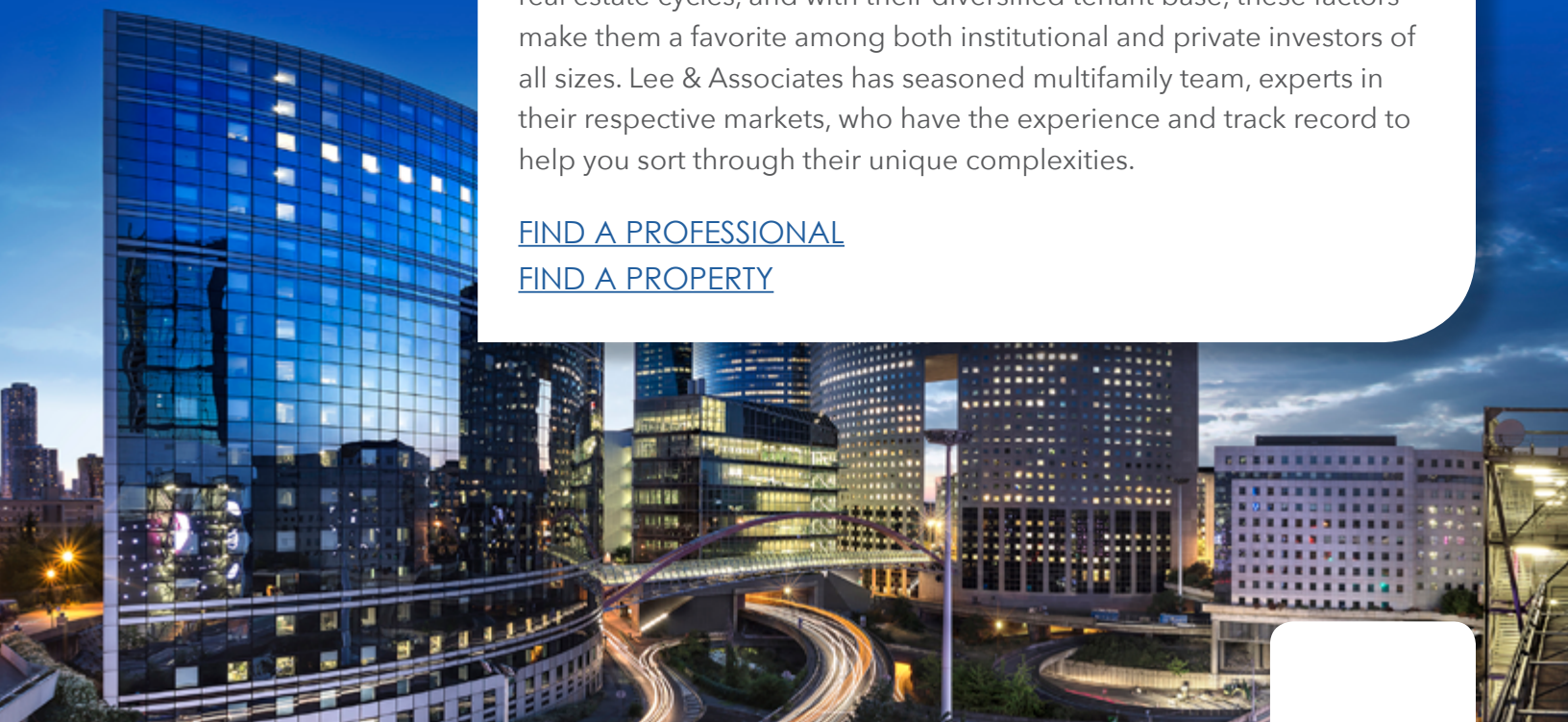
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## MULTIFAMILY

The multifamily investment market has experienced explosive growth in recent years. Demographic shifts and the re-urbanization and gentrification of neighborhoods across the country have put multifamily investment front and center. Safe, stable, more resilient to real estate cycles, and with their diversified tenant base, these factors make them a favorite among both institutional and private investors of all sizes. Lee & Associates has seasoned multifamily team, experts in their respective markets, who have the experience and track record to help you sort through their unique complexities.

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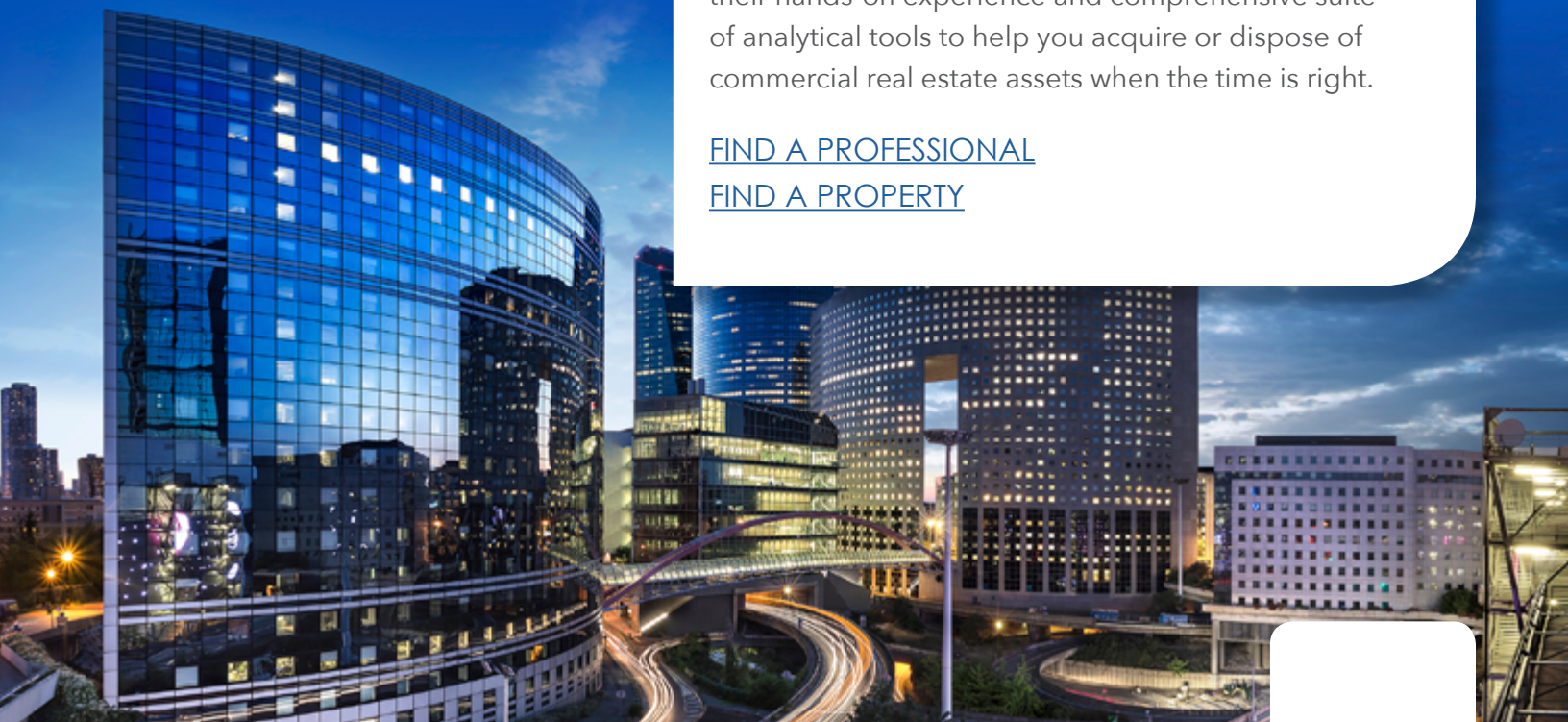
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## INVESTMENT

The successful underwriting of any investment property is directly related to the depth of knowledge of occupier market dynamics, a core strength of every Lee office. Our brokers are local specialists who can draw on their hands-on experience and comprehensive suite of analytical tools to help you acquire or dispose of commercial real estate assets when the time is right.

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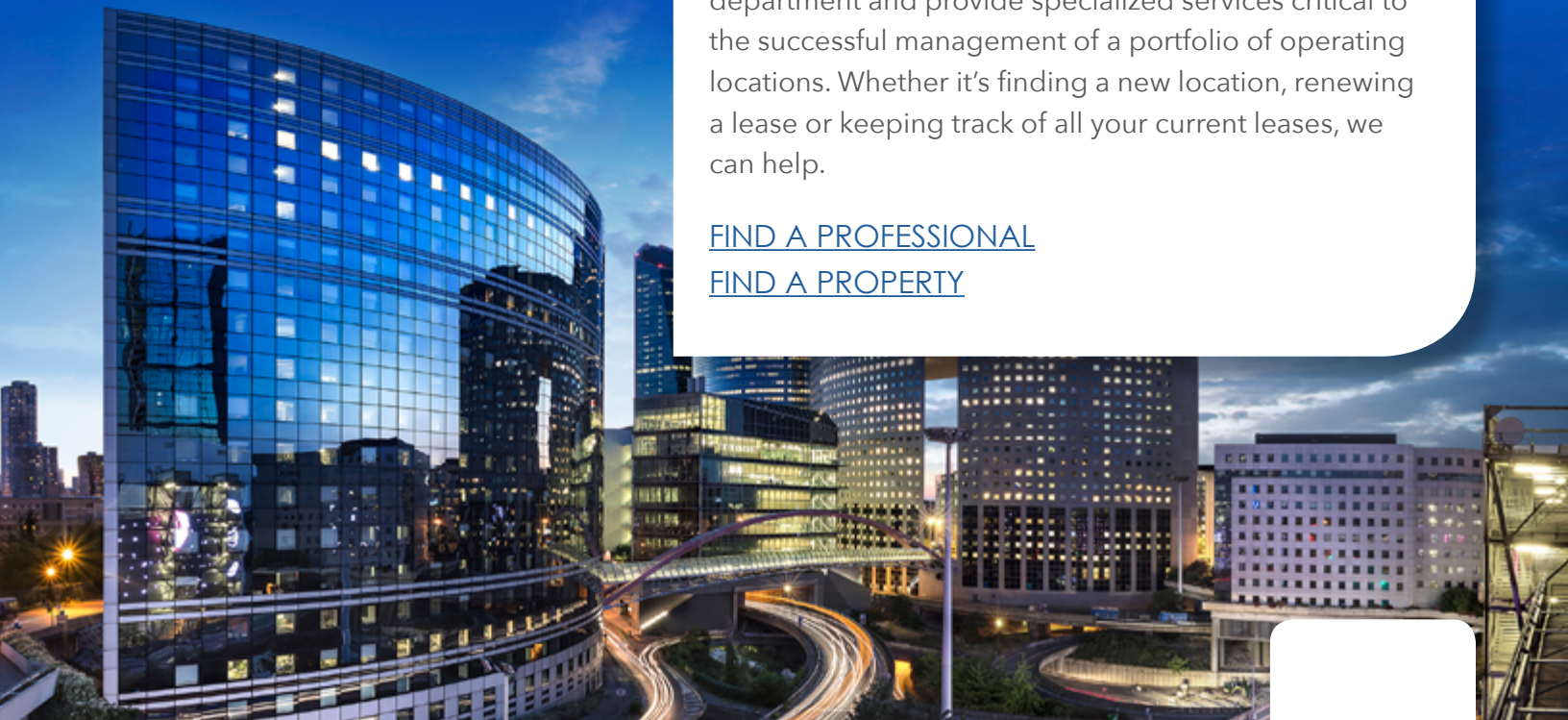
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## CORPORATE SOLUTIONS

At Lee & Associates we recognize the special needs of companies located in multiple markets, and have specialists dedicated to meeting the unique challenges they face. We become your outsourced real estate department and provide specialized services critical to the successful management of a portfolio of operating locations. Whether it's finding a new location, renewing a lease or keeping track of all your current leases, we can help.

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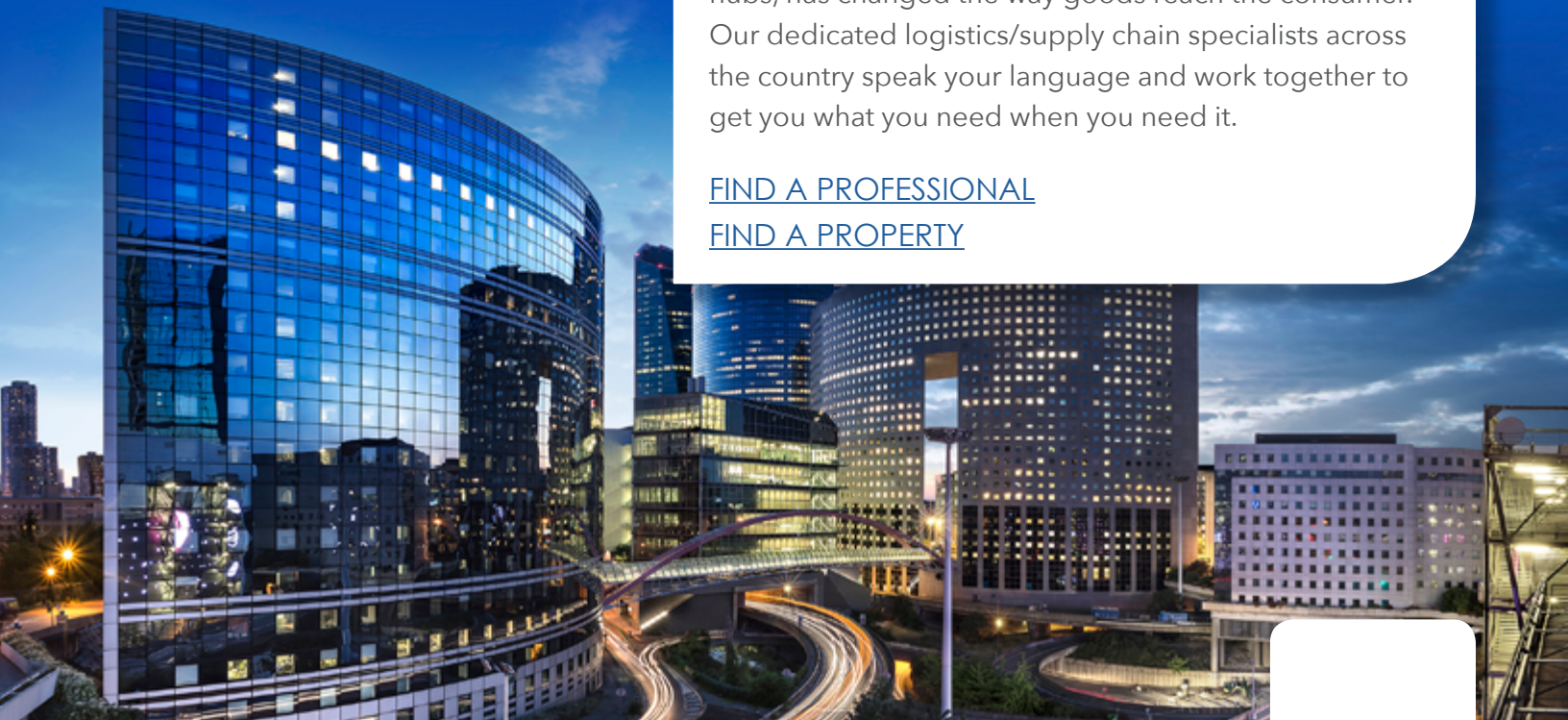
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## SUPPLY CHAIN & LOGISTICS

The enormous growth of big-box and online retailing has been the catalyst for rapid logistics industry growth. Advances in materials handling technology and the construction of state-of-the-art facilities near intermodal hubs, has changed the way goods reach the consumer. Our dedicated logistics/supply chain specialists across the country speak your language and work together to get you what you need when you need it.

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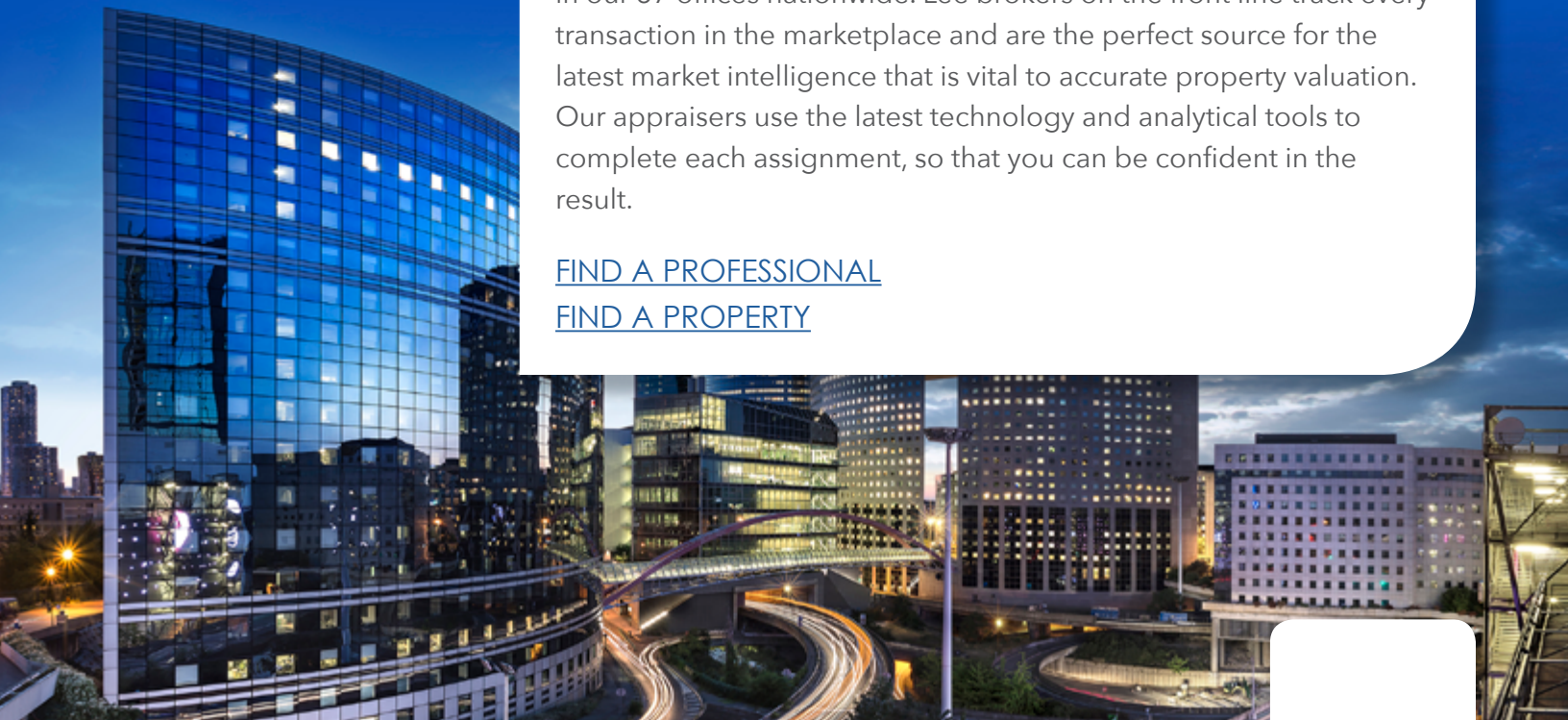
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## VALUATION & CONSULTING

Our Valuation and Consulting Services appraisers provide comprehensive, accurate appraisals across all commercial property types throughout the United States and Canada. They have unrestricted access to nearly 1,000 commercial property specialists in our 57 offices nationwide. Lee brokers on the front line track every transaction in the marketplace and are the perfect source for the latest market intelligence that is vital to accurate property valuation. Our appraisers use the latest technology and analytical tools to complete each assignment, so that you can be confident in the result.

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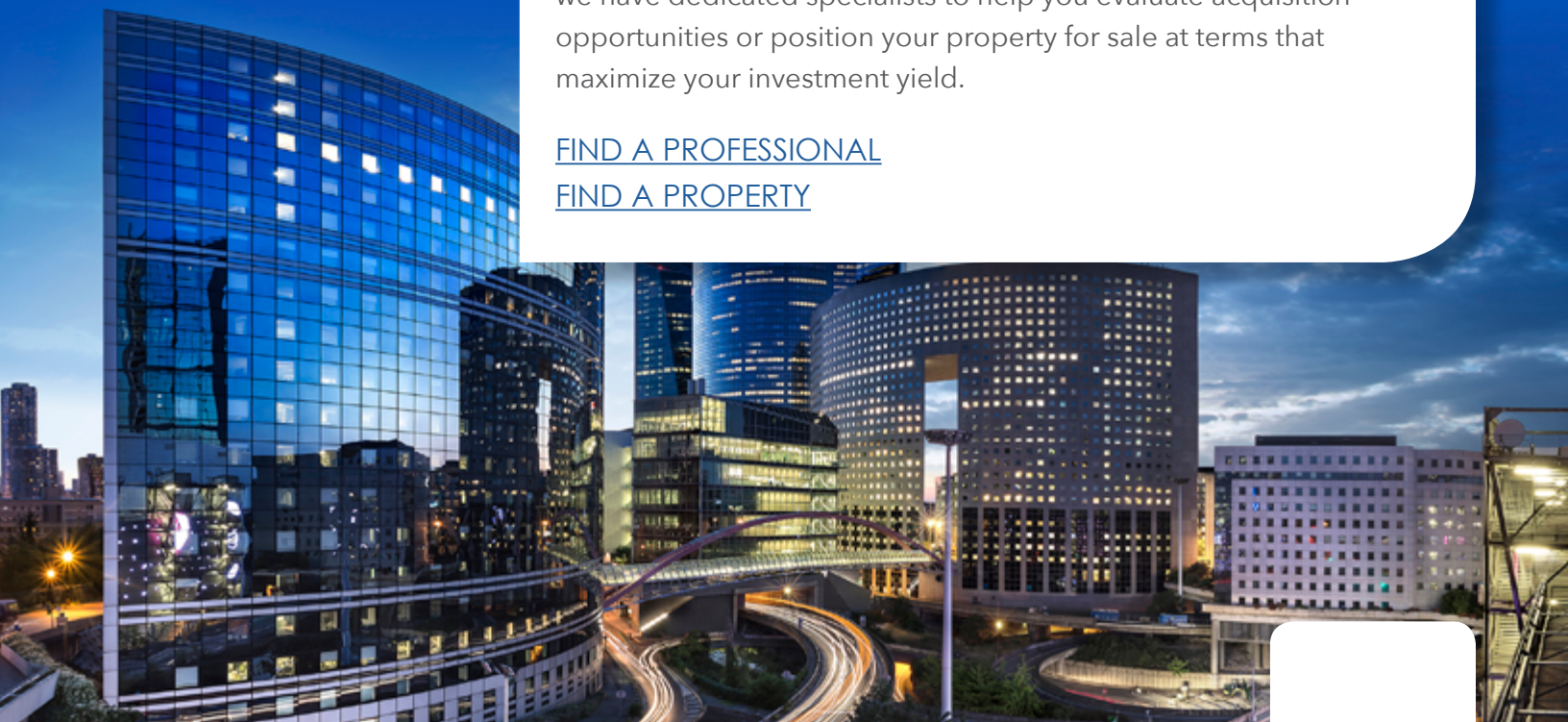
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## SELF STORAGE

The storage industry, like other niche property types, has undergone a period of rapid change. While many facilities are still family owned, institutional players have increased their stakes in the industry, which presents new challenges to local investors. At Lee & Associates we have dedicated specialists to help you evaluate acquisition opportunities or position your property for sale at terms that maximize your investment yield.

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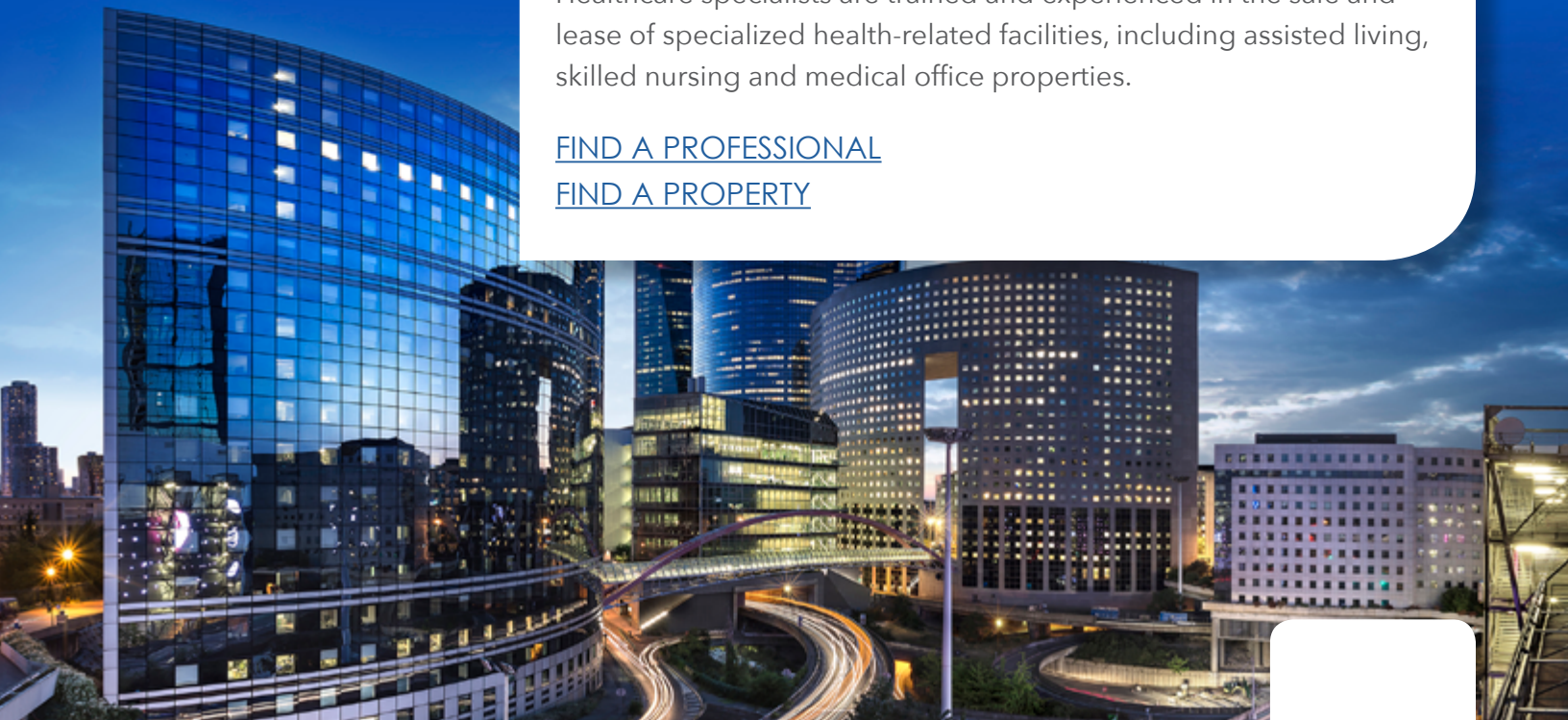
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## SENIOR HOUSING & HEALTHCARE

With the aging of the Baby Boomer generation, the largest in human history, comes a complex set of challenges for the senior housing and healthcare industry. That also means tremendous opportunity for investors and operators in the sector. Our Senior Housing/Healthcare specialists are trained and experienced in the sale and lease of specialized health-related facilities, including assisted living, skilled nursing and medical office properties.

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## LAND

Lee & Associates' team of commercial real estate professionals includes some of the North America's top Land brokers. Their expertise in land entitlement and disposition provides our clients an extensive knowledge of local market conditions, as well as development trends and regulatory issues.

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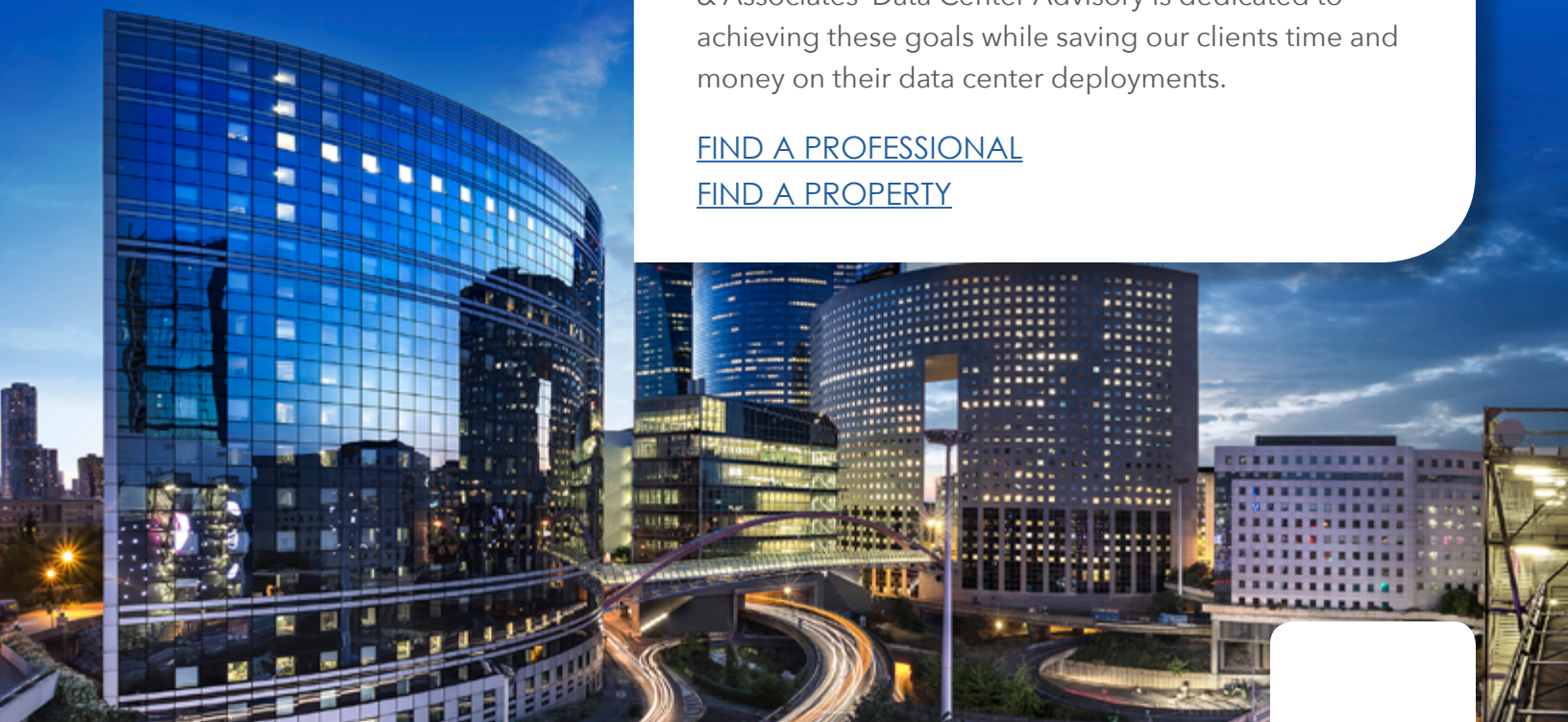
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## DATA CENTERS

Information Technology has become a mission critical hub for every aspect of our clients' revenue generating business. The data center requires 100% uptime, and needs to be efficient, scalable, and secure. Lee & Associates' Data Center Advisory is dedicated to achieving these goals while saving our clients time and money on their data center deployments.

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