



CONNOR ULF

SENIOR VICE PRESIDENT

*Specializing In
Industrial, Land & Investment
Brokerage*

PROFILE

Connor Ulf is an Industrial real estate broker with Lee & Associates in Downtown Los Angeles. Connor specializes in representing both Principals and Users alike in the sourcing of property acquisitions, dispositions, development, and leasing of Industrial, logistics and supply chain oriented real estate in Greater Los Angeles.

Prior to joining Lee & Associates in the summer of 2022, Connor was with KBC Advisors and Kidder Mathews in Los Angeles where he also specialized in logistics real estate. Connor began his career in 2014 with Heger Industrial, which later merged with Kidder Mathews in 2017. During his career, Connor has directly sourced and brokered north of \$241 million of both lease and sale transactions, comprising of more than 3.1 million square feet of logistics real estate in Greater Los Angeles.

In addition to real estate, Connor has been involved with coaching and mentoring high school and junior level wrestlers since 2010. This includes serving as the founder of the Devils Gate Wrestling Club, a non-profit (501c3) athletics organization in his hometown of La Canada Flintridge, CA. He now serves as a club board member, and part time coach. Connor is also an avid Lakers and Dodgers fan, loves playing pickup basketball, golfing, and spending time with his family. Connor currently resides in Hermosa Beach, CA with his wife Tyler and their two mini labradoodles, Gerry + Roux.

ASSET SPECIALTY & MARKET FOCUS:

- Industrial + Logistics + Supply Chain Real Estate
- Greater Los Angeles

BROKERAGE & ADVISORY SERVICES:

- Tenant + Landlord Representation
- Buyer + Seller Representation
- Site Selection + Contract Negotiations
- Occupier Sales + Sale Leasebacks
- Investment Sales + Land Development

EDUCATION

Loyola Marymount University
- B.A. in Political Science

AFFILIATIONS

- Commercial Real Estate Development Association (NAIOP)
- Los Angeles Transportation Club (LATC)
- Commercial Real Estate Association (AIRCRE)
- LMU Real Estate Advisory Council (REAC)
- Devils Gate Athletics (BOARD MEMBER)

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License ID: 01956845

PARTIAL CLIENT LIST (Principals)

- ▶ 9th St. Partners
- ▶ Blackstone
- ▶ Bridge Industrial
- ▶ Bridge Investment Group
- ▶ CenterPoint Properties
- ▶ Clarion Partners
- ▶ Crow Holdings
- ▶ Duke Realty
- ▶ Elion Partners
- ▶ Faring
- ▶ Fortress Investment Group
- ▶ Hines
- ▶ IDI Logistics
- ▶ Industrial Outdoor Ventures
- ▶ Link Logistics
- ▶ Modlo
- ▶ North Palisade Partners
- ▶ Nuveen
- ▶ Panattoni
- ▶ Patrinely Group
- ▶ Prologis
- ▶ Rexford Industrial
- ▶ Scannell Properties
- ▶ Staley Point
- ▶ West Harbor Capital

(Users)

- ▶ Amazon
- ▶ A-Thread Apparel
- ▶ CF Kent
- ▶ Coop Home Goods
- ▶ EJ Lauren
- ▶ FABRIC
- ▶ FF Creative
- ▶ Hernandez Wholesale Flooring
- ▶ Homeboy Industries
- ▶ Prysman Group
- ▶ Quinn Group
- ▶ River Source Logistics
- ▶ Specialized Bicycles
- ▶ Sterling Pacific Meat Company
- ▶ The Great Incorporated
- ▶ The Sill, Inc.
- ▶ Uber Freight