43.58 Gross Acres with Previously Approved Plans for 19 Lots Sunny Creek Road | Carlsbad, CA 92010 o Part of the Sunny Creek Specific Plan o Previously approved TM for 19, Half-Acre lots o The property consists of approximately 43.58 gross acres with approximately 16 useable acres o The location of the subject property offers homeowners ocean and LEGOLAND mountain views o New home sale prices in the immediate vicinity average \$2,650,000+ The Crossings at ASKING PRICE: \$7,500,000 \$7,000,000 McClellan-Palomar Carlsbad



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COMMERCIAL REAL ESTATE SERVICES

LEE & ASSOCIATES HEREBY ADVISES ALL PROSPECTIVE PURCHASERS AS FOLLOWS:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Lee & Associates has not and will not verify any of this information, nor has Lee & Associates conducted any investigation regarding these matters. Lee & Associates makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

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Like all real estate, this property carries significant risks. Buyer and Buyer's consultants, legal and financial advisors must request and carefully review all legal and documents related to the property. Any info provided including fees and costs are not guaranteed and should be verified by Buyer. These figures are subject to change at any time based on market, economic, environmental or other conditions. Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any potential development or use of the property.

By accepting this Marketing Brochure you agree to release Lee & Associates and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



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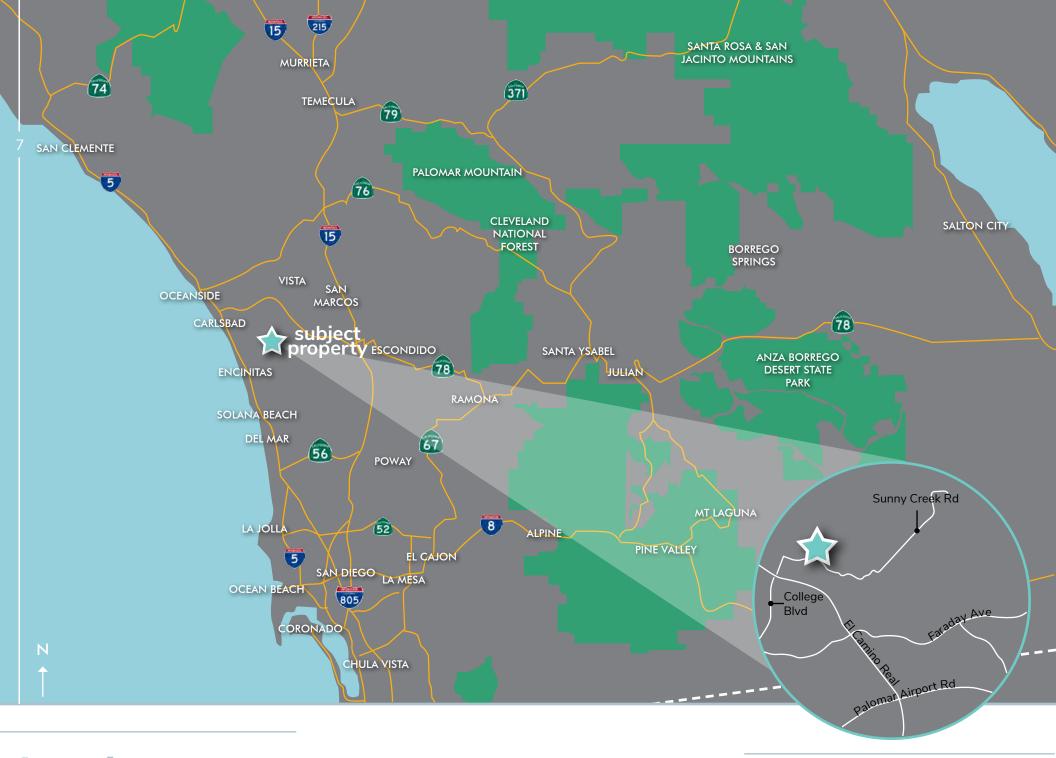
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property information

location:

The subject property is located in the Sunny Creek Specific Plan Area northeast of the El Camino Real and College Blvd intersection in Carlsbad, California.

proposed project:

The previously proposed project, commonly known as Ranch Milagro, consisted of plans to develop the 43.58-acre parcel with 19 single-family residential lots, four open space conservation lots and two homeowner's association maintained open space lots. The TM recently expired.

Rancho Milagro is part of the Sunny Creek Specific Plan which includes the 104 half-acre Cantarini Ranch project, the 300+ Senior Village, Dos Colinas, 43-lot Holly Springs and the Encinas Creek 127 affordable units.

Under project status, change to "The Tentative Map recently expired. Buyer is responsible for obtaining entitlements

jurisdiction:

City of Carlsbad

apn:

209-060-61-00

acreage:

43 gross acres, 16 acres usable

specific plan:

Rancho Milagro Sunny Creek Specific Plan Area

zoning:

Planned Community (P-C)- Residential and Open Space (R-1-0.5-Q/OS)

Click here to view Zoning

general plan:

Residential and Open Space (R-4/OS)

topography:

Sloping

lot sizes:

Half-acre minimum lot sizes

max height:

35'

project status:

The Tentative Map recently expired. Buyer is responsible for obtaining entitlements.

school district:

Carlsbad Unified School District

services:

Gas/Electric SDG&E

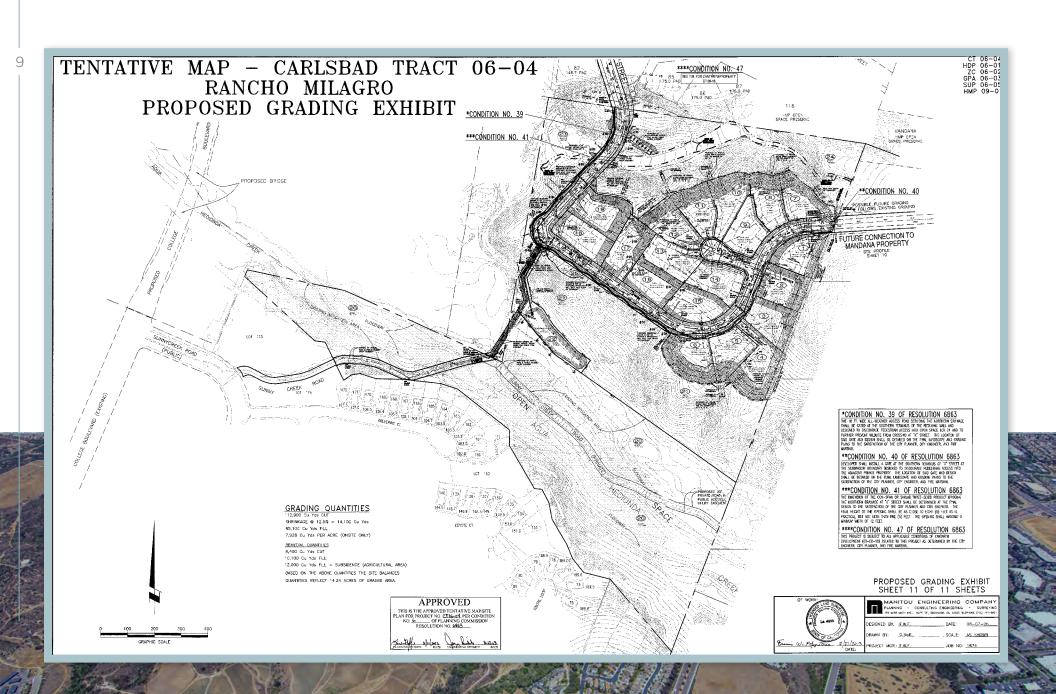
Water/Sewer City of Carlsbad

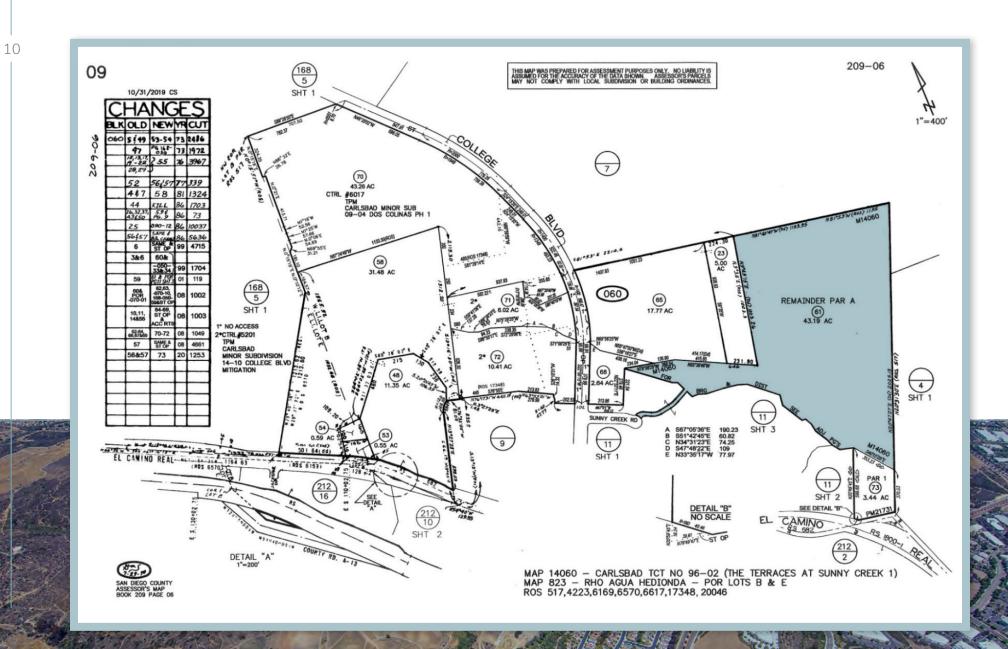
Fire Carlsbad Fire Department Police Carlsbad Police Department

PRICE:

\$7,500,000 \$7,000,000

previously approved tentative map





new home sale comparables











project name: Highland View Homes		Afton Way	Blue Crest	One Oak	Estates	
builder name:	Carlsbad Coastal Views	Pebble Creek Companies	California West Communities	Shea Homes	Davidson Communities	
city:	Carlsbad	Carlsbad	Encinitas	Encinitas	San Marcos	
open date:	7/20/2019	8/4/2018	7/14/2019	12/9/2017	2/18/2017	
product type:	Detached	Detached	Detached	Detached	Detached	
typical lot size:	8,500	15,000	10,000	43,560	16,400	
min unit size:	2,760	2,934	2,543	4,120	3,946	
max unit size:	3,801	3,826	4,900	5,273	6,275	
min. price:	\$1,295,000	\$1,249,990	\$1,699,900	\$1,795,000	\$1,725,840	
max. price:	\$1,595,000	\$1,799,900	\$2,999,900	\$2,785,000	\$2,550,000	
min. \$/sf:	\$419.63	\$470.44	\$612.22	\$528.16	\$406.37	
max. \$/sf:	\$469.20	\$426.04	\$668.46	\$435.68	\$437.36	
total units planned:	8	8	13	28	68	
total units sold:	3	2	3	16	67	
total remaining:	5	6	10	12	1	
sales rate:	0.4	0.2	0.5	0.6	1.9	
sales rate I3m:	0.3	0.0	0.0	0.7	3.0	
zip code:	92008	92008	92024	92024	92078	

RESIDENTIAL Summary Statistics

High LP:\$2,999,000 SP:\$3,250,000 Low \$1,849,000 \$2,200,000 Average \$2,546,100 \$2,651,200 Median \$2,487,000 \$2,587,500

RESIDENTIAL - Sold

Number of Properties: 10

Num	MLS # S		PropSu oT	Address	MLSAreaMjr	TotalBdr ms	TotalBat hs	CloseDa te	LotSzSq ft	LivingArea	DOM	LP	LP/LivingArea	SP	SP/LivingArea
1	21001153 S		SFR	3140 Highland Dr.	CARLSBAD (92008)	4	3	12/13 /2021	55 ,321.00	2958	146	\$2,995,000	\$1,012.51	\$2,200,000	\$743.75
2	NDP21096 S 85		SFR	1201 Magnolia Avenue	CARLSBAD (92008)	4	4	10/7 /2021	25 ,700.40	3359	9	\$2,450,000	\$729.38	\$2,450,000	\$729.38
3	NDP21104 S 24		SFR	1741 Bruce Road	CARLSBAD (92008)	3	4	10/8 /2021	38 ,768.00	3337	9	\$2,650,000	\$794.13	\$2,830,000	\$848.07
4	21002683 S		SFR	3800 Alder Ave	CARLSBAD (92008)	4	4	1/14 /2022	89 ,298.00	3634	84	\$2,999,000	\$825.26	\$2,960,000	\$814.53
5	NDP21110 S 40	5	SFR	7151 Almaden Lane	CARLSBAD (92009)	3	4	10/19 /2021	29 ,185.00	3418	4	\$1,849,000	\$540.96	\$2,207,000	\$645.70
6	NDP22012 S 42	5	SFR	7381 Almaden	CARLSBAD (92009)	3	4	3/30 /2022	20 ,668.00	3195	27	\$2,400,000	\$751.17	\$2,440,000	\$763.69
7	NDP22009 S	5	SFR	3535 Avenida Pantera	CARLSBAD (92009)	5	5	3/8/2022	25 ,264.80	4231	5	\$2,475,000	\$584.97	\$3,000,008	\$709.05
8	22000224 S 8SD	5	SFR	7358 Corte Tomillo	CARLSBAD (92009)	4	4	2/25 /2022	22 ,651.00	4178	5	\$2,895,000	\$692.92	\$3,250,000	\$777.88
9	NDP22017 S 73	5	SFR	6890 Tradewinds Drive	CARLSBAD (92011)	4	3	3/24 /2022	151 ,153.20	2629	0	\$2,249,000	\$855.46	\$2,500,000	\$950.93
10	NDP21106 S 71		SFR	7051 Heron Circle	CARLSBAD (92011)	5	5	10/18 /2021	23 ,958.00	4203	2	\$2,499,000	\$594.58	\$2,675,000	\$636.45
Avg						3	4		48196.7	<u>′</u> 3514	29	\$2,546,100	\$738.13	\$2,651,201	\$761.94
Med						4	4		27442.7 0	<u>'</u> 3388	7	\$2,487,000	\$740.28	\$2,587,500	\$753.72

carlsbad unified school district

CUSD is recognized as one of the highest achieving school districts in the county. Many of our schools have been identified as Distinguished Schools at the federal and state levels.

A major factor for families, as well as businesses planning to relocate to Carlsbad is this excellence in education that has earned our district schools and staff numerous awards and recognition.

We have recently modernized Carlsbad High School, four elementary schools, and two middle school campuses, and our brand new Sage Creek High School, which welcomed the first group of students for the 2013-14 school year.

Our schools are also supported by dedicated teachers, classified and management employees, parent volunteers and leaders, and an assortment of foundations and support groups, all of whom contribute to our success with students.

1 Hope Elementary School

3010 Tamarack Avenue Carlsbad, CA 92008

2 Calavera Hills Middle School

4104 Tamarack Avenue Carlsbad, CA 92008

3 Sage Creek High School

3900 Cannon Road Carlsbad, CA 92010



2021 demographics

1 mile



population

3,457



estimated households

1,500



average household income

\$132,528



median household income

\$94,016



total employees

19,932

3 miles



population

75,360



estimated households

29,138



average household income

\$143,907



median household income

\$115,409



total employees

83,712

5 miles



population

242,766



estimated households

91,037



average household income

\$129,622



median household income

\$101,527



total employees

163,333



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