



# CHRIS SCHWAB

Vice President

*SPECIALIZING IN  
OFFICE, INDUSTRIAL &  
INVESTMENT*

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## PROFILE

With 15 years of experience in the commercial real estate industry, Chris has built a distinguished career representing a diverse range of tenants in Austin, Texas, from startup companies to international corporations. His expertise spans all aspects of lease transactions, market analytics, and financial strategy, making him a trusted advisor in the industry.

As a skilled negotiator, Chris is known for his creative problem-solving abilities and out-of-the-box thinking, consistently finding innovative solutions to complex challenges. He has successfully represented tenants, landlords, buyers, and sellers, offering a comprehensive understanding of every side of the transaction process.

Chris also brings extensive experience in space planning, transaction management, and lease negotiations, ensuring his clients receive tailored solutions that meet their unique needs. He is particularly adept at communicating complex real estate matters in clear, concise terms, making sure all stakeholders are well-informed throughout every stage of a transaction. His ability to foster open and transparent communication, coupled with his talent for listening and understanding clients' goals, strengthens relationships and ensures smoother negotiations.

Valuing long-term partnerships, Chris prioritizes his clients' best interests in every deal. With expert communication skills, a deep industry knowledge, and a commitment to delivering tailored solutions, he consistently leverages value in every transaction and serves as a well-rounded commercial real estate expert.

As the former Chief Operating Officer of Lee & associates Greenville/Spartanburg, Chris helped lead the organization through strategic growth and operational excellence, applying his leadership skills and business acumen to elevate the company's success. However, driven by his deep passion for working directly with clients and negotiating deals, he made the decision to transition back into brokerage. This return to his roots allows him to focus on what he enjoys most—helping clients navigate the complexities of commercial real estate and delivering exceptional value in every transaction.

Chris is a graduate of the University of the South in Sewanee, TN. When he is not working, Chris enjoys spending time with his wife Liz and their two sons, coaching youth sports and exploring Greenville.