

# FROM THE BEGINNING: STARTUP TO POWER HOUSE IN CITYWEST



American Midstream has been a long-term client over the past decade. The relationship originated under the name High Point Energy as a startup company in just 1,200 square feet and has grown to the most recent headquarter relocation project consisting of 75,000 square feet. Multiple assignments ranging from expansions, relocations, and sublease assignments have been handled successfully over the years.

## CHALLENGE

After a recent company merger, American Midstream wanted to consolidate their Houston offices into one corporate office. In addition, they wanted to relocate to a space that allowed for long-term company growth.

## ACTION & RESULTS

CityWest is one of the premier office campuses in the city of Houston and will provide a great space for American Midstream to continue to grow and attract top talent. Lee & Associates was able to secure a long-term sublease at well below market rates, and including an entire free year of rent. Additionally, we were able to negotiate an additional tenant improvement allowance, above standard parking, and free high-end furniture. This transaction provided several million in savings and will allow for continued growth and flexibility within the company.

## TRANSACTION DETAILS

- ± 75,000 SF
- Tenant Representation
- 2103 CityWest Boulevard  
Houston, Texas 77042

## THE CLIENT



**JOSH CHEATHAM**

Principal

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