# LEE & ASSOCIATES

## COMMERCIAL REAL ESTATE SERVICES

#### **BROKERAGE TEAM**



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## RETAIL SERVICES



#### **INVESTMENT SALES**

Working with property owners to assist in maximizing real estate values during acquisitions and dispositions through a variation of tactics.



### STRATEGIC CONSULTING

Team services include but not limited to real estate analysis for valuations, construction consulting, National account representation and asset repositioning.



#### **TENANT REPRESENTATION**

We handle site selections, relocations, renewals, lease restructures, and dispositions. We provide world-class value added real estate services that meets our client's changing needs.



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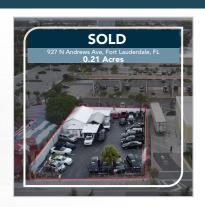
# **ACTIVE DEALS | CLICK ON THE PROPERTY FOR MORE INFO**



# 2024 CLOSED DEALS













# **SOUTH FLORIDA Retail Market**

## TRI-COUNTY RETAIL MARKET

MARKET INDICATORS	Q3 2024	Q2 2024	Q1 2024
▼ 12 Mo. Net Absorption SF	429,642	730,133	1,922,884
■ Vacancy Rate	3.1%	3.1%	3.0%
▲ Avg NNN Asking Rate PSF	\$37.06	\$36.80	\$35.87
▼ Sale Price PSF	\$317.00	\$392.00	\$354.00
▲ Cap Rate	5.93%	5.74%	5.51%
▲ Under Construction SF	2,133,353	2,020,033	1,836,146
▲ Inventory SF	343,865,965	343,811,825	343,696,211

BROWARD LEASE RATES

\$ 37.06 SF/yr NNN **AVERAGE** LEASE RATE

**BROWARD SALE PRICES** 

\$ 392.00 PSF **AVERAGE** SALE PRICE



# Nationwide Retail

The internet has pushed the industry to evolve, and smart retailers are taking advantage. Retail has a new purpose. The space is not necessarily used for transactions, it is used for an experience that is not available online. Customers want to get to know the brand, interact with products, get personal recommendations, and feel a part of something. Brick and mortar locations and e-commerce sites must work together to create an all-encompassing retail experience. It is opening up exciting possibilities, and Lee & Associates Retail Advisors are here to lead you into the future.

Our retail systems enables us to provide the most thorough market surveys

and comparables, and our in-house research experts track market trends and translate statistical data into market insight so we are ahead of the curve. We study demographics, consumer spending patterns, traffic flow, transportation and access, and how each impacts and influences consumers and a customer base. We understand which brands fit which neighborhoods and how to position retailers to best support owner and developer objectives.

**INVESTMENT SALE** TRANSACTIONS

**INVESTMENT SALE TRANSACTIONS** 

**RETAIL SPACE** REPRESENTED NATIONAL NETWORK OF RETAIL & **INVESTMENT SALE LEE AGENTS**