

## Q1 2022 PACIFIC NORTHWEST, WA



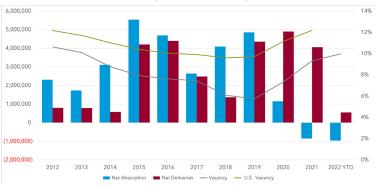
## **OFFICE MARKET OVERVIEW**

CHRIS REID, Senior Vice President

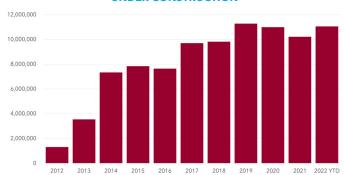
With the return to work well underway, the health of this market sector continues to improve and the Eastside continues to dominate. In Downtown Bellevue, Snapchat recently announced their new 76,847 SF lease while ByteDance, TikTok's parent company, announced its new 44,000 SF lease of the top two floors of Key Center. Class A average lease rates now exceed \$60/SF/Yr FS, thought to be unachievable until the recent wave of new construction. Schnitzer West recently signed a land lease to build an 18 story 452k SF office building, adding to the growing number of new developments slated for downtown. Meta/Oculus continues to add square footage in the Redmond Willows area, recently leasing an additional 100,000 SF.

| MARKET INDICATORS          | Q1 2022     | Q4 2021     | Q3 2021     | Q2 2021     | Q1 2021     |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| ▲ 12 Mo. Net Absorption SF | 283,475     | (853,328)   | (2,517,318) | (3,589,612) | (2,904,154) |
| ▲ Vacancy Rate             | 9.9%        | 9.3%        | 9.3%        | 9.2%        | 8.7%        |
| ▲ Avg NNN Asking Rate PSF  | \$38.40     | \$38.38     | \$38.33     | \$37.99     | \$37.85     |
| ▲ SF Under Construction    | 11,050,810  | 10,218,286  | 10,901,924  | 10,341,498  | 10,084,038  |
| ▲ Inventory SF             | 221,665,177 | 221,115,039 | 220,132,016 | 219,250,015 | 218,306,554 |

## **NET ABSORPTION, NET DELIVERIES, & VACANCY**



## **UNDER CONSTRUCTION**



| TOP SALE TRANSACTIONS BY SF                          | SIZE       | SALE PRICE                      | BUYER / SELLER   | BUILDING CLASS |
|--|------------|---------------------------------|--|----------------|
| 1191 2nd Avenue (2 Property Sale)<br>Seattle, WA     | 439,016 SF | \$320,200,000<br>\$729.36 PSF   | Northwood Investors LLC<br>Rockwood Capital, LLC                   | Class A        |
| 609 Fairview Avenue (4 Property Sale)<br>Seattle, WA | 178,724 SF | \$227,274,928<br>\$1,271.65 PSF | Deka Immobilien<br>Vulcan  | Class A        |
| 1301 A Street<br>Tacoma, WA                          | 171,375 SF | \$58,300,000<br>\$340.19 PSF    | Boyd Watterson Asset Management<br>The Haub Family Revocable Trust | Class A        |

| TOP LEASE TRANSACTIONS BY SF         | SIZE       | LANDLORD                 | TENANT      | TENANT INDUSTRY      |
|--------------------------------------|------------|--------------------------|-------------|----------------------|
| 1601 Lind Avenue SW<br>Renton, WA    | 119,499 SF | BH Properties, LLC       | Undisclosed | Educational Services |
| 635 Elliott Avenue W<br>Seattle, WA  | 95,556 SF  | Martin Selig Real Estate | Undisclosed | Retailer             |
| 3150 139th Avenue SE<br>Bellevue, WA | 57,911 SF  | Kennedy Wilson, Inc.     | Undisclosed | Undisclosed          |



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