



RETAIL MARKET OVERVIEW

HEATHER SMOLINSKI, Research Associate

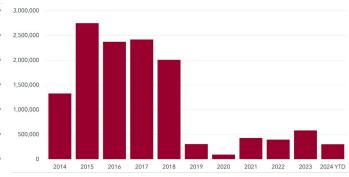
In Manhattan's prime retail corridors, demand for luxury and leisure remains strong, but a softening labor market and high capital costs have slowed leasing in Q3 2024. The supply of available ground-floor spaces have hit record lows, as the dark days of the retail apocalypse are seemingly coming to an end. The arts and entertainment sector accounted for all of the top three retail leases this quarter. Notably, newto-market retailers represented 20% of the quarterly volume, seeking turnkey options with innovative deal structures.

MARKET INDICATORS	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
▼ 12 Mo. Net Absorption SF	313,498	289,066	(251,573)	(517,918)	(632,521)
▲ Vacancy Rate	5.30%	5.4%	5.6%	5.6%	5.6%
Avg NNN Asking Rate PSF	\$132.94	\$136.50	\$136.25	\$136.24	\$136.60
◆ ► Sale Price PSF	\$575.44	\$2,486.79	\$1,003.46	\$1,692.22	\$1,427.29
◆ Cap Rate	7.0%	6.1%	7.0%	5.5%	6.2%
■ Under Construction SF	302,067	428,354	545,354	581,354	581,354
◆ Inventory SF	58,856,975	58,803,254	59,755,609	59,728,404	59,736,948

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



TOP SALE TRANSACTIONS BY SF	SIZE	SALE PRICE	BUYER / SELLER	TENANCY TYPE
2 Times Square New York, NY	25,694 SF	\$99,300,000 \$3,863 PSF	Bando Construction Sherwood Equities	Single-Tenant
56 Crosby Street New York, NY	19,760 SF	\$26,900,000 \$1,361 PSF	Punta NA Broadway LLC Invesco Real Estate	Single-Tenant
43 Crosy Street New York, NY	13,500 SF	\$20,800,000 \$1,500 PSF	BNF Capital Squire Investments	Single-Tenant

TOP LEASE TRANSACTIONS BY SF	SIZE	LANDLORD	TENANT	TENANT INDUSTRY
20 & 10 Rockefeller Plaza New York, NY	228,737 SF	Tishman Speyer	Christie's	Fine Art / Luxury Goods
111 W. Eleventh Avenue New York, NY	51,979 SF	VICI Properties	Arte Museum	Fine Art
11 Times Square New York, NY	49,982 SF	SJP Properties	PATH Entertainment Group	Entertainment



The information and details contained herein have been obtained from third-party sources believed to be reliable, however, Lee & Associates has not independently verified its accuracy. Lee & Associates makes no representations, guarantees, or express or implied warranties of any kind regarding the accuracy or completeness of the information and details provided herein, including but not limited to, the implied warranty of suitability and fitness for a particular purpose. Interested parties should perform their own due diligence regarding the accuracy of the information.

The information provided herein, including any sale or lease terms, is being provided subject to errors, omissions, changes of price or conditions, prior sale or lease, and withdrawal without notice. Third-party data sources: CoStar Group, Inc., The Economist, U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics, Congressional Budget Office, European Central Bank, GlobeSt.com, CoStar Property, and Lee & Associates Proprietary Data. ©

© Copyright 2024 Lee & Associates all rights reserved. Third-party Image sources: sorbis/shutterstock.com, shutterstock.com, pixabay.com, istock.com