

## **Q4 2024**LA - TRI-CITIES, CA



## **OFFICE MARKET OVERVIEW**

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Tenants in the Tri-Cities Class A office submarket are downsizing, vacating upon lease expirations, and adding space to the sublease market. This resulted in a Q4 2024 net absorption loss of 379,599 SF. High vacancy and sublet levels hinder market recovery, while hybrid work trends suggest further space reductions. Vacancy rates are expected to rise through 2027. Class A office sales also remain weak, with only one notable transaction: 801 N Brand Blvd in Glendale, sold for \$42.8 million (\$152.43/PSF).

| MARKET INDICATORS          | Q4 2024    | Q3 2024    | Q2 2024    | Q1 2024    | Q4 2023    |
|----------------------------|------------|------------|------------|------------|------------|
| ▼ 12 Mo. Net Absorption SF | (379,599)  | 40,917     | (309,237)  | (41,864)   | (592,582)  |
| ▲ Vacancy Rate             | 28.2%      | 26.4%      | 26.5%      | 25.0%      | 23.4%      |
| Avg NNN Asking Rent PSF    | \$43.56    | \$43.81    | \$43.91    | \$42.07    | \$42.29    |
| ▲ Sale Price PSF           | \$152.43   | \$129.00   | -          | -          | \$132      |
| ◆ Cap Rate                 | 0.00%      | 0.00%      | 0.00%      | 0.00%      | 0.00%      |
| ■ Under Construction       | 100,000    | 100,000    | 100,000    | 100,000    | 455,000    |
| ✓ ▶ Inventory              | 20,190,431 | 20,190,431 | 20,166,786 | 20,166,786 | 19,811,786 |

## **NET ABSORPTION, NET DELIVERIES, & VACANCY**





| TOP SALE TRANSACTIONS BY SF            | SIZE       | SALE PRICE                 | BUYER / SELLER                               | BUILDING CLASS |
|--|------------|----------------------------|--|----------------|
| 801 N. Brand Boulevard<br>Glendale, CA | 280,778 SF | 42,800,000<br>\$152.43 PSF | East Arden LLC<br>CBRE Investment Management | Class A        |

| TOP LEASE TRANSACTIONS BY SF          | SIZE      | LANDLORD                    | TENANT         | TENANT INDUSTRY |
|---------------------------------------|-----------|-----------------------------|----------------|-----------------|
| 450 N.Brand Boulevard<br>Glendale, CA | 23,680 SF | Central Brand LLC           | Undisclosed    | Undisclosed     |
| 3900 W. Alameda Avenue<br>Burbank, CA | 18,685 SF | Worthe Real<br>Estate Group | Undisclosed    | Undisclosed     |
| 251 S. Lake Avenue<br>Pasadena, CA    | 17,542 SF | Heitman                     | Charles Schwab | Public          |



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